

# Lake Gaston Sales 2015 vs 2014

Last Revision 9/4/2015

## WATERFRONT HOMES

CLOSED SALES	UNITS SOLD	AVG SELL PRICE	LIST vs SELL %	DOM	TOTAL SALES
Jan 1 - Aug 31, 2015	117	\$403,658	93.5%	198	\$47,227,950
Jan 1 - Aug 31, 2014	97	\$375,584	92.5%	226	\$36,431,677
Difference Totals	20	\$28,074		28	\$10,796,273
Increase/Decrease	20.6%	7.5%		12.4%	29.6%
2013 Totals (same period)	104	\$400,687	92.9%	286	\$41,671,433

## OFFSHORE HOMES

CLOSED SALES	UNITS SOLD	AVG SELL PRICE	LIST vs SELL %	DOM	TOTAL SALES
Jan 1 - Aug 31, 2015	76	\$108,077	92.2%	246	\$8,213,858
Jan 1 - Aug 31, 2014	69	\$111,599	89.3%	263	\$7,588,700
Difference Totals	7	\$3,522		17	\$625,158
Increase/Decrease	10.1%	3.2%		6.5%	8.2%
2013 Totals (same period)	66	\$99,649	88.9%	293	\$6,576,815

## WATERFRONT LOTS

CLOSED SALES	UNITS SOLD	AVG SELL PRICE	LIST vs SELL %	DOM	TOTAL SALES
Jan 1 - Aug 31, 2015	24	\$162,945	86.9%	347	\$3,910,678
Jan 1 - Aug 31, 2014	17	\$176,291	84.2%	541	\$2,996,952
Difference Totals	7	\$13,346		194	\$913,726
Increase/Decrease	41.2%	7.6%		35.9%	30.5%
Totals 2013 (same period)	23	\$179,686	88.3%	404	\$4,132,780

## OFF-SHORE LOTS

CLOSED SALES	UNITS SOLD	AVG SELL PRICE	LIST vs SELL %	DOM	TOTAL SALES
Jan 1 - Aug 31, 2015	12	\$11,915	70.0%	559	\$142,977
Jan 1 - Aug 31, 2014	23	\$19,696	76.1%	583	\$453,000
Difference Totals	11	\$7,781		24	\$310,023
Increase/Decrease	47.8%	39.5%		4.1%	68.4%
Totals 2013 (same period)	20	\$22,035	80.2%	285	\$440,695

## TOTALS ALL LAKE GASTON REAL ESTATE

CLOSED SALES	UNITS SOLD	AVG SELL PRICE	LIST vs SELL %	DOM	TOTAL SALES
Jan 1 - Aug 31, 2015	223	\$256,717	91.5%	250	\$59,814,963
Jan 1 - Aug 31, 2014	207	\$240,147	88.9%	307	\$49,470,329
Difference Totals	16	\$16,570		57	\$10,344,634
Increase/Decrease	7.7%	6.9%		18.6%	20.9%
Totals 2013 (same period)	220	\$257,420	89.7%	300	\$56,632,423